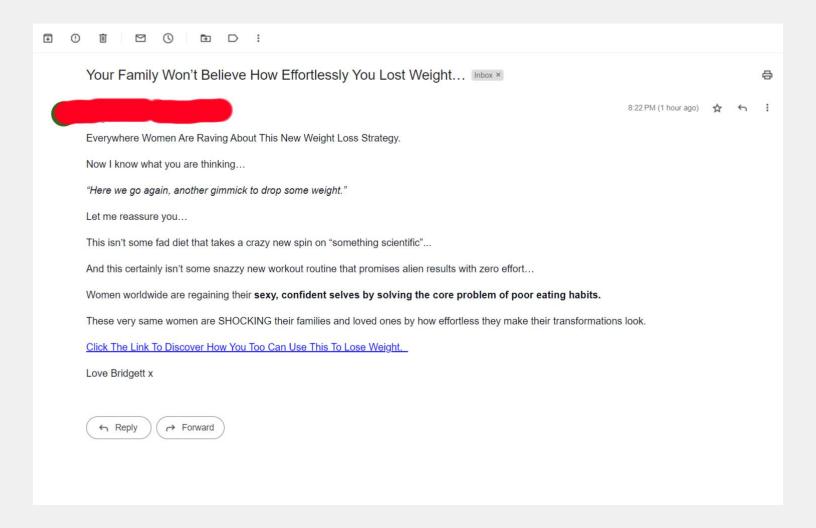
## **New Approach**

This email follows a **Disrupt, Intrigue, Click** format but approaches from a new angle, building up massive amounts of intrigue and driving the reader to the sales page!

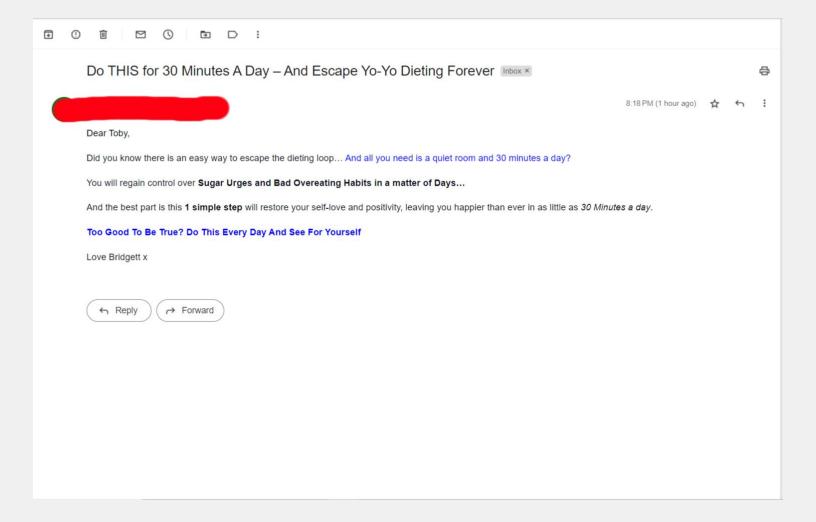
These sorts of emails are perfect for when new leads have just come into your business and are unfamiliar with what you offer.



## **Open Question Email**

Short open question emails like this are great for quickly capturing attention and providing a massive benefit to go to the stage.

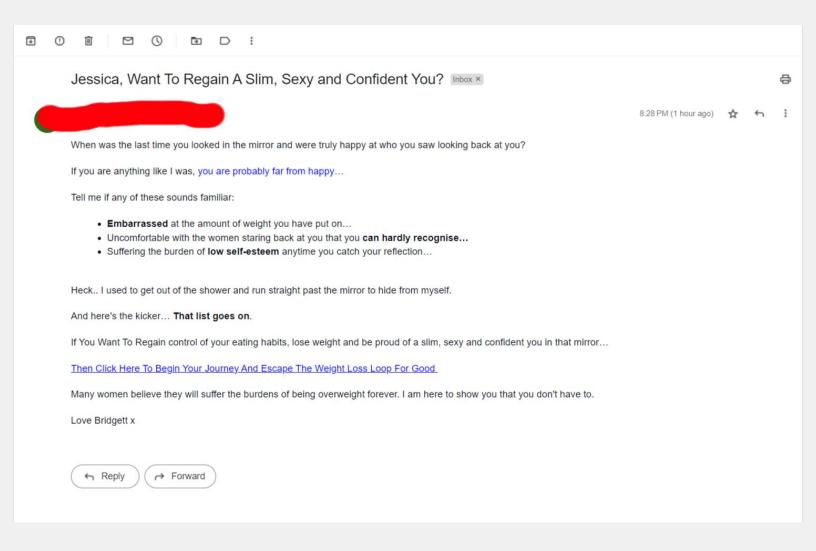
Many businesses make the common mistake of doing all the selling in the email when it should be the website or sales page that does this. The goal of the email is simply just to get people to click and move onto the next stage. This is especially important if you aim to sell anything high ticket.



## **PAS Email**

This email follows a Pain, Amplify, Solution format that really targets a key fear or pain of your target market and promises a solution which results in them clicking the link.

These emails are especially useful when someone is familiar with your brand and business but hasn't yet taken the next step. By amplifying their pain you can push them over the edge and get them onto your sales page!



## Classic D.I.C Email

This email again follows the classic disrupt, intrigue, click format using a powerful headline to disrupt your target avatar and get them engaged with your email.

Then it builds up some intrigue and uses a classic CTA at the end to direct people to take action and go to the next stage.

